



St. Louis Realty was founded four years ago as a discount agency designed to save homeowners money without compromising service. One of only two realty companies in St. Louis that serves as an exclusive sellers' agency, *St. Louis Realty* concentrates all of its efforts on the listing and marketing of homes.

"Our whole goal and our whole focus is to sell the homes that we have listed," says *St. Louis Realty* owner/broker Sharon Colona. "All of our agents work full time, and we do nothing but sell houses. We're very small, but we're very focused and very determined."

Because *St. Louis Realty* charges sellers just 5%, clients save thousands of dollars in commissions but still reap the benefits of a full service agency that does everything from start to finish.

"It's very rewarding, because people are amazingly grateful for the money that we save them and the service that we give," Colona says. "Truthfully and honestly, we try to do everything better."

Colona and the nine agents that work for her have realized exceptional success. Last year, the St. Louis Association of Realtors ranked all agents in the office in the top 3% for total sales volume. Additionally, Colona ranked first out of over 9,700 agents in total

sales volume for 2004, selling over \$25 million in real estate. Still, Colona says, she is always looking for good agents to join her team.

St. Louis Realty's remarkable success rate in selling homes has earned it the distinction of realtor for McBride & Son Homes, Vantage Homes, The Jones Company, and Fox & Jacobs.

"If you want to build a home with them, they will refer you to us to sell your home," Colona says. "They do it because of our success rate in selling homes. They refer their clients to us to sell their existing homes because they are confident, based on our history, that we will provide their client with a quick and stress free sale."

To learn more about how *St. Louis Realty* can help sell your home, call and speak to one of their experienced agents, or visit them online.

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